



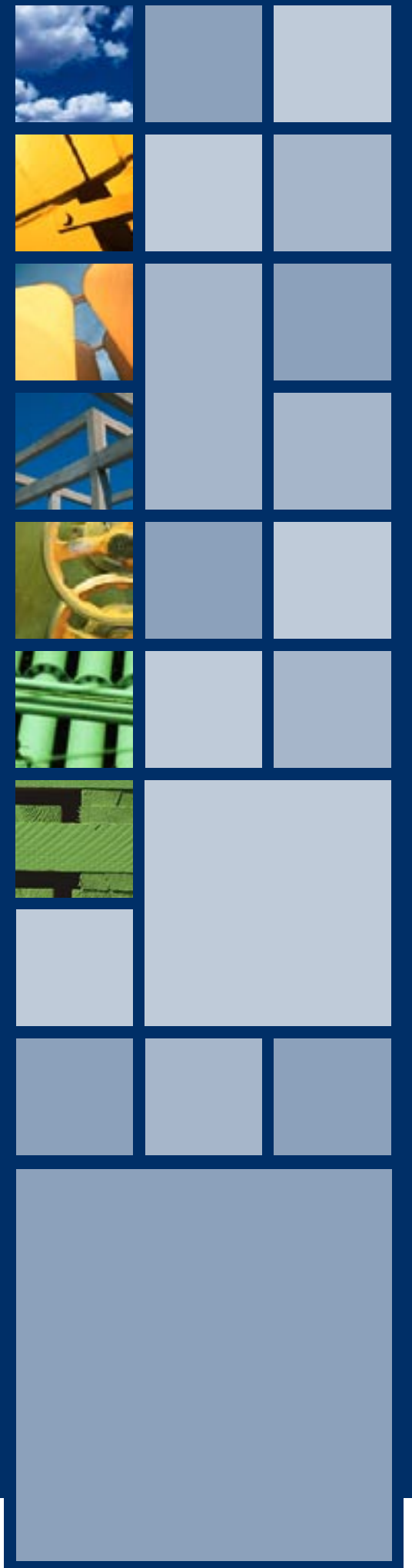
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# SEVERN TRENT

industrial water & wastewater services





## Your PARTNER in safe, efficient, cost-effective operations.

Outsourcing water and wastewater services can be a very effective way to control costs. But money isn't your only concern. Your company's reputation, your legal liability and your own employees' well-being may depend on how seriously your outsourcing firm takes the issue of safety.

When you partner with Severn Trent Services, you're choosing a company with more than 25 years of experience in designing, building, operating and maintaining safe and efficient water and wastewater treatment facilities. More than 600 industrial, private and municipal facilities nationwide rely on our expertise. You can count on Severn Trent Services to:

- *Protect your investment with thoroughly professional operations personnel and established programs that improve quality while containing costs*
- *Minimize liability through safe operation in full regulatory compliance*
- *Ensure treatment facility uptime, so you can focus on production*
- *Maximize system efficiencies through technological advances*
- *Find innovative ways to help you manage your supply chain and reduce waste*
- *Help you control costs while you focus on your core business*

Our contract may say we're an outsourcing firm, but we know our reputation depends on managing your assets as if they were our own.

“Our safety record is even better than when we managed the wastewater ourselves.”



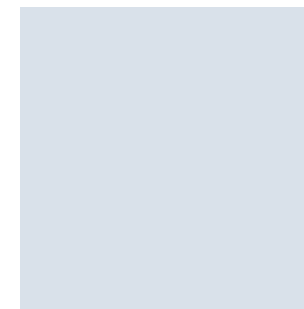
## Always SAFE, always in full compliance.

The safe operation of your facility is our primary objective. Severn Trent Services has rigorous safety protocols that are followed at every one of the 600 facilities we manage. Each employee, from the first day on the job, undergoes intensive safety training. Updates and refresher courses are regularly scheduled and required of all employees.

For Severn Trent Services, safety encompasses both operations and environmental concerns. We don't cut corners. All of our facilities are maintained **in full compliance with federal, state and local environmental regulations**. Additionally, our operations are ISO 14001 compliant, because we understand that you have high expectations for safe, reliable operations. And we can incorporate your own facility's aggressive safety protocols into ours to customize and meet your particular objectives.

As a result of our commitment to safe operations, Severn Trent Services has received more than 30 major safety awards in the last 15 years. Our awards include Outstanding Operations and Maintenance Awards from multiple EPA Regions and numerous State Safety Awards.

“Almost every year, they’ve introduced a new technology that has significantly reduced costs.”





## The POWER of technology to reduce costs.

Management of waste streams is often ignored but is a critical component to a well-run operation. But if the waste stream process shuts down, your facility shuts down too. We understand how important proper waste management is to your operation. In fact, we've received almost as many awards for efficient operations as for safety. Our focus is on [continuously improving reliability and efficiency](#), and we have an excellent tool in our parent company.

Severn Trent Services is a wholly owned subsidiary of Severn Trent Plc, one of the largest water and wastewater services companies in the world. Both the U.S. and global companies make a significant commitment to R&D. All of our technology research is focused on solutions that can improve efficiency and reduce costs. [Our customers benefit from these new technologies and from operational best practices drawn from around the world.](#) Let us team with your Production group to help you manage your supply chain with innovative strategies for waste minimization.

Our industrial customers also benefit from Severn Trent Services' extensive experience with municipal governments. We understand that our industrial clients are sensitive to cost controls that affect the bottom line. Improvements that keep costs down for municipal water systems keep costs down for industry, too.



“They’ve been managing our wastewater processing for four years, and our real costs have gone down 17%.”



## Put our **STRENGTH** to work for you.

Quite simply, Severn Trent Services has the financial resources to get the job done. Our parent company had worldwide sales of **more than \$2.3 billion** and billions of dollars in capital assets. The U.S. division alone had \$600 million in sales.

But as strong as our balance sheet is, **our greatest strength is our people**. Severn Trent Services people are known throughout the industry for creativity, innovation and putting together complete solutions to complex problems. As owners of assets, we have developed asset management programs that heighten performance and lengthen the lives of existing capital assets. This background has shaped our operating philosophy in the United States. Let us put our strength to work for you.



“I’ll bet most people think they are employees, not an outsourcing firm. They have 100% dedication to the job.”



## All the services you **NEED.**

- *System design and construction*
- *Turn-key system operation*
- *Advanced wastewater treatment technologies*
- *Regulatory compliance and quality control*
- *System upgrades and optimization*
- *Water production technologies*
- *Third party laboratory quality control*
- *Contract repair and maintenance*
- *Environmental sampling and analysis*
- *Predictive/preventive maintenance*
- *Computer monitoring and control technologies*
- *Above and below ground system analysis and repair*
- *Advanced leak detection technologies*
- *Air scouring (advanced line cleaning)*
- *Video camera system inspection*